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OFFICE OF VICE PRES. AND GEN'L MGR.

SUBJECT

Philadelphia, Pa. Jan. 28, 1916.

Mr. Oscar Elsas, President,
Fulton Bag & Cotton Mills,
Atlanta, Ga.

Confidential

Dear Sir:-

The United Textile Workers of America have located permanent headquarters at Greenville, S.C. under the direction of National Organizer, Mary Kelleher, with several other organizers associated with her. Greenville, being within easy reach of mills both of the Carolinas and Georgia, has been picked as the most convenient place to reach out after other mills.

They are publishing a paper called "The Home Circle", in which paper they are advocating secret organization, saying, "By this method, you join by mail, and no one knows you are a member, unless you expose it yourself." They promise also that they will pay \$4.00 per week strike benefits, and \$50.00 upon the death of a member.

While they have been practically defeated in Anderson and Greenville, they are not dismayed, and they are determined to continue the work along the lines as laid out, and are sending out secret organizers to still further reach out in every direction. You will readily see the manner of work when we relate the following incident to you:

A few days ago, one of our operatives picked up a man on a Southern Railway train, and drew out from him the fact that he was an advance organizer for the United Textile Workers of America, and that he was actively engaged in going from mill to mill, working for a short time, and sizing up the situation, and if things looked favorable, notifying headquarters, who then would send other stronger organizers to take up the work where this man left off. This man stated that he had worked all of last summer in the mills of the Aberfoyle Mfg. Co. of Chester, Pa. with the object in view of organizing the weavers and loom-fixers of this mill. He left these mills and came directly to the Caraleigh Mills,

Oscar Elsas.

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of Raleigh, N.C. In this mill, he said that he had been getting data regarding conditions in the mill, and had sent all of this data in to his superiors at the headquarters in New York.

At the time our operative met him, he was on his way to the mills of the Atlanta Woolen Mills Co., Atlanta, Ga., and after finishing here, he said that he would probably go to Griffin, Ga., then to Columbus, Ga. and to a number of other mills in this locality.

He was well supplied with information concerning these mills, and it is evident that his plans were carefully laid. He said that there were a number of other men out like him, but that he did not know who they were, or where they were at work, as these matters were handled very carefully at all times.

This man's name is George H. Pierce, age about 35, dark hair and eyes, somewhat bald in front, two gold teeth left upper, one gold tooth right upper, about 5'7" tall, and states he sometimes uses an alias to throw people off his track.

During the conversation our operative did not betray any knowledge of textile matters, but appeared entirely ignorant, with a desire to be informed, and thus was able to secure a good deal of information as to the manner of the workings of these organizers.

You will see from the above that they have well laid plans to further their organization, and are reaching out very secretly, and may, even while this is before you, be at work in your plant. In every instance, they have followed these same plans, both at Greenville and Anderson, also at the Fulton Bag. Co. in Atlanta, and our Company, being in constant touch with all of their movements, both North and South, have been able to furnish the most valuable information, and to offset their work in every case. We have, from time to time, kept our southern clients in touch with information of value to them, as it has been our policy to notify you whenever we came in contact with information, which we believed to be of interest to you, whether we have had previous business relations with you or not.

We have built our textile business on honest faithful service, and with the very best interests of our clients before us at all times, and having a splendid corps of the most efficient operatives in this particular line of work, we are prepared to give you the benefit of this, and to protect your every interest, both on matters of labor as well as matters pertaining to efficiency and system.

We have a large number of well satisfied clients for whom we have completed work along the following lines:

O.Elsas

Purloining of goods, both finished and unfinished
 Wastage of materials in process of manufacture.
 Matters pertaining to labor agitators.
 Introduction of whiskey into mill villages and factories.
 Destroying of mill property by disgruntled employes.
 Actions of employes to their superiors, and the
 elimination of favoritism.

These and various other matters have been adjusted
 by us from time to time, and we can refer you to all of our
 clients for whom we have completed, successfully, work on the
 above lines.

May we not serve you as well as we have served others?

Yours very truly,

RAILWAY AUDIT & INSPECTION CO.

By *W.M. Brown*
V.P. & Gen. Mgr.

ME.