

ATLANTA, GA.

February 11, 1915

OE-3

Hon. Thos. Hardwick,  
Senate,  
Washington, D. C.

My dear Sir;

We note in the papers reference to certain bills that have been introduced in the Senate, with a view to eliminating efficiency systems for Governmental work.

Of course, we realize that such legislation emanates from those interested that are opposed to efficiency.

The writer is now preparing an article for one of our Associations touching on this very subject, and is, therefore, very much impressed with the necessity and importance of using any reasonable efficiency systems to develop the earning capacity of the employee, and, at the same time, reduce the cost of output.

We have had several years experience along this line and have found that efficiency systems are not objectionable to the individual operative. The ones who find fault are the organizers of labor movements, or their head officers who see in the efficiency methods the prospects of losing their hold on the individuals of the organizations.

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If you have occasion to study any of the efficiency methods so far developed, you will have to agree with us that they are not gotten up with a view to damaging the employee, as such a result will undoubtedly re-act against the employer. We trust, therefore, that you will use your influence against any effort to eliminate efficiency systems in the Governmental work, as they are undoubtedly along the proper lines.

Respectfully yours,

President.